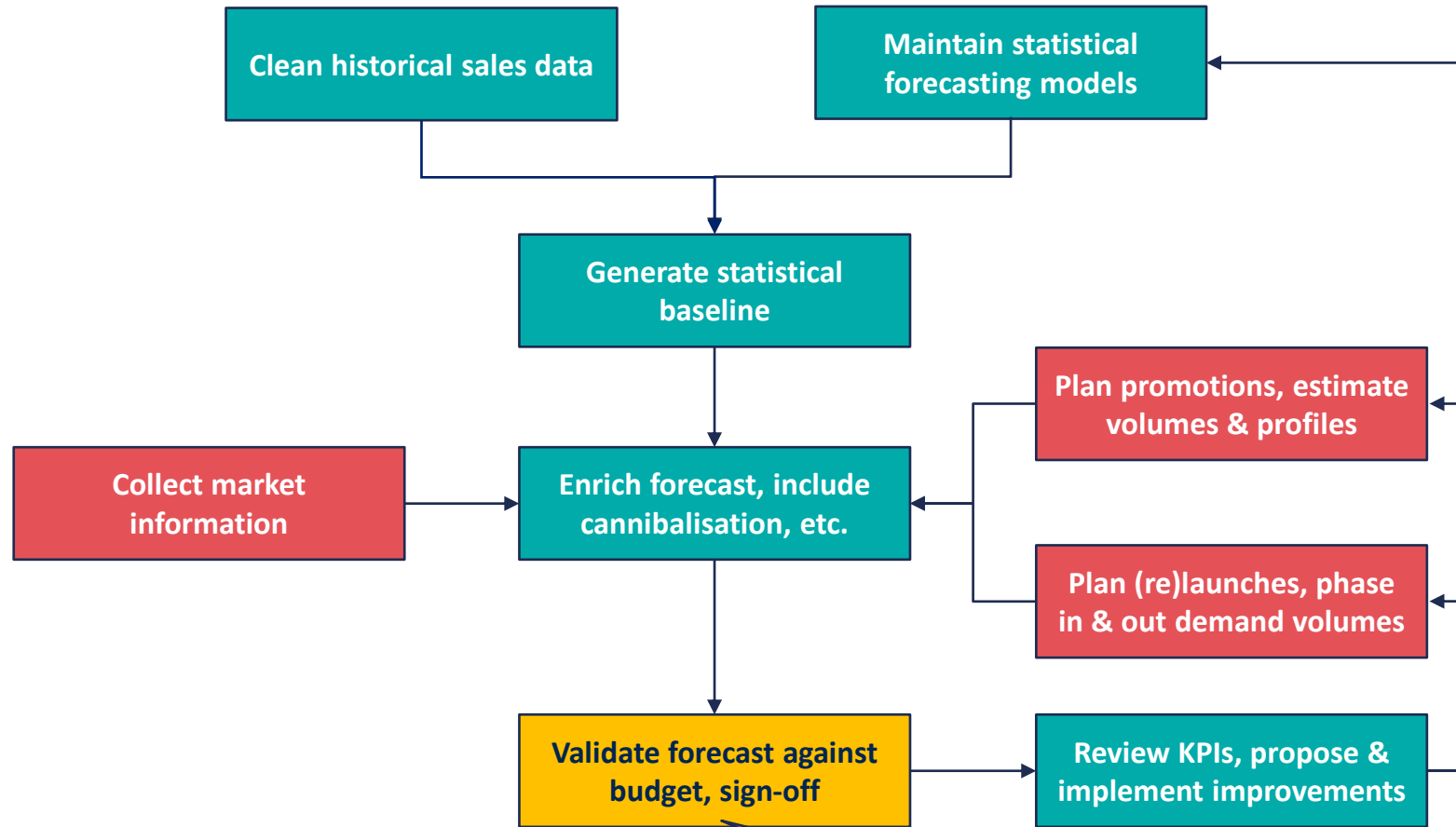


Agreed forecast process: Roles & responsibilities:



Demand Planner

Sales (AM)

Joint

Joint, but Sales accountable for quality of the forecast!

